



Presentation to

Bell Potter
SECURITIES LIMITED

Automotive Holdings Group Limited

**Bronte Howson
Chief Executive Officer
June 2007**

AHG Overview

- Integrated automotive retailing and logistics group
- Australia's biggest automotive retailer with operations in WA, NSW, Qld, Victoria and New Zealand
- Growing logistics operations nationally with major expansions in NSW, WA and opportunities in Qld and Vic.
- Major acquisitions take annual group turnover to approx. \$3 billion
- Strategy to build scale and secure critical mass
- Strong growth and vertical integration opportunities – AHG's major focus in FY08



Key Metrics

	At 8 June 2007	At 30 June 2006
Market Capitalisation	\$768.6m	\$274.4m
Shares on Issue	191.2m	140.0m
Share Price	\$4.02	\$1.96
Interim Dividend	\$0.05	\$0.04



AHG's Growth Story

- Leverage the AHG Model in existing and new markets
- Build beachheads in new markets and pursue bolt-on opportunities
- Scale the business and secure critical mass – then pursue vertical integration opportunities
- Apply strict acquisition criteria
 - Synergistic with existing operations
 - Benefit from applying the AHG model
 - EPS accretive
- Proven model for growth initiatives - identify well, buy/grow efficiently, integrate effectively, manage profitably



Trading backdrop – 1H FY07

	31 Dec. 06 \$ million	31 Dec. 05 \$ million	% Increase
Revenue	936.5	795.1	17.8
EBITDA	32.2	25.1	28.3
EBITDA Margin (%)	3.44	3.16	8.9
EBIT	28.5	22.0	29.5
NPBT	22.2	15.7	41.4
NPAT – attributable to shareholders	11.9	9.5	25.2
Basic EPS (cents per share)	8.5	6.8 [#]	25.0

* Including gain on sale of dealerships in the PAA

Based on actual no. of shares



FY07 Highlights

- Strong earnings growth in core business operations
- Commenced distribution of KTM in New Zealand
- Launch of AHG automotive in New Zealand – Ford/Mazda dealerships
- Acquisition of McGrath Lander Group in NSW
- Acquisition of Zupps Motor Group in Queensland
- Completion of world class Hino truck dealership complex at Dandenong
- Acquired balance of interest in 3 Ford dealerships from PAA
- Completion of Rand Transport 24,000 pallet cold storage facility at Homebush, Sydney
- Acquisition of Lansvale Holden, first bolt on to NSW beachhead
- Commitment to expand AMCAP facility
- Launch of new automotive dealerships in our existing retailing groups



Applying the AHG Model

- Disciplined management of operations
- Driving synergies and efficiencies in all activities
 - Enhanced buying power
 - Powerful group-wide IT platform
 - Application of management systems across all business units
- AHG customer relationship and retention systems to be rolled out through all automotive business divisions
- Focus on successful integration of new acquisitions
- High staff retention – including acquisitions
- Benefits of scale and critical mass



Strategy behind McGrath Lander

- Provide opportunity to create beachhead strategy in NSW
- Delivers scale and critical mass
- Opportunities for bolt-on acquisitions
- Pre-acquisition, one of the largest privately-owned automotive retailing groups in Australia
- Successful, stable business platform with outstanding potential to benefit from AHG Model
- Opportunity for strong earnings in first full year



Strategy behind Zupps Motor Group

- Pre-acquisition, one of the largest privately-owned automotive retailing groups in Australia
- Outstanding business in a strong Qld economy
- Delivers scale and secures critical mass for the group
- Stable business with strong management
- Exceptional opportunity for bolt-on growth initiatives – new Hyundai appointment since acquisition



Financial Highlights of Key Acquisitions

- All expected to be EPS accretive before synergies
- McGrath Lander revenue expected to be \$320m in FY07 (7 months)
- Zupps FY07 revenue expected to be approx. \$110 million (2 months)
- Historic and expected net profit before tax margins in line with industry benchmarks
- Acquisitions and strong organic growth to take group revenue for FY08 to in excess of \$3 billion



Strategy behind New Zealand

- Automotive presence established in FY07 on back of existing relationships with major manufacturing groups
- Automotive beachhead established in Auckland – growth opportunities throughout the country
- Opportunity to build relationship with Mazda and Ford
- Looking to replicate KTM success in Australia with new distributorship for NZ market



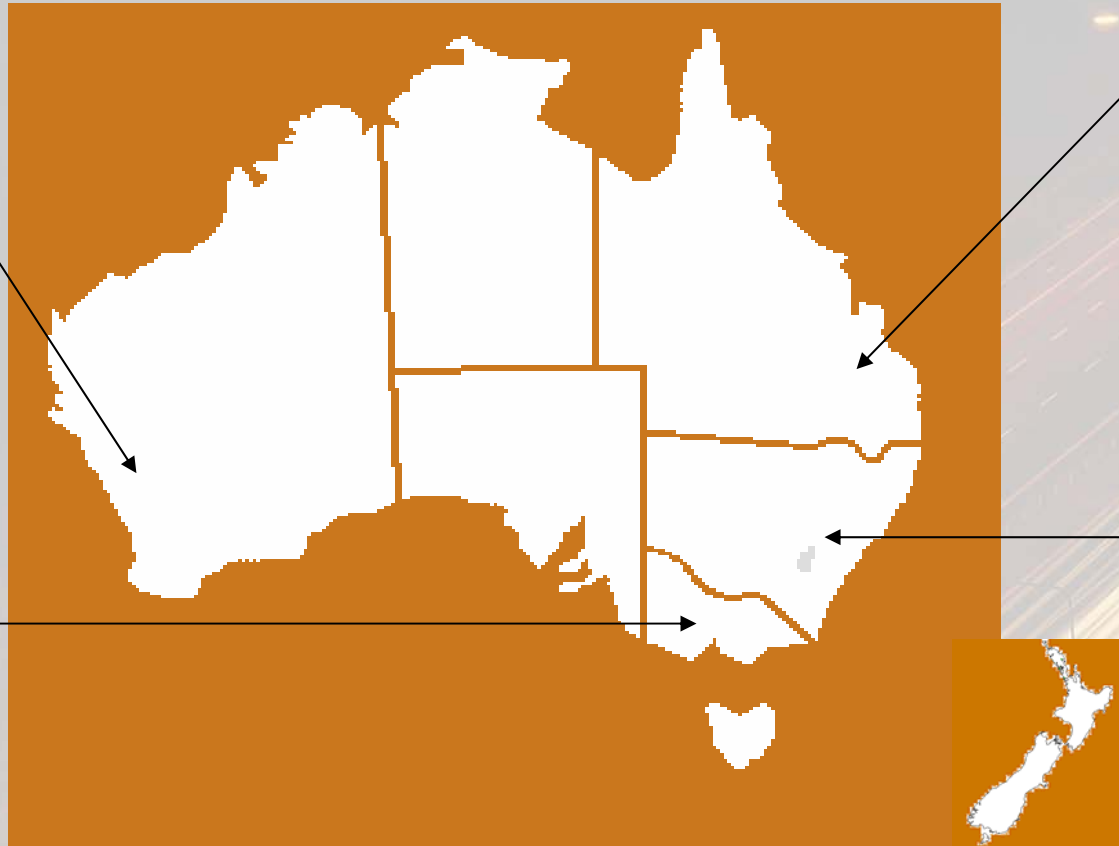
Geographic coverage

AHG represents 90 franchises across four states and New Zealand

WA represents
11.4% of national
car market

AHG has 35
franchises in WA

Victoria
Hino franchise



QLD represents
22.4% of national
car market

AHG has 34
franchises
in QLD

NSW represents
30.8% of national
car market

AHG has 16
franchises in NSW

New Zealand
4 franchises

Source: VFACTS ACT Report Federal Chamber of Auto Industries May 2007



Logistics Growth Opportunities - Rand

- Strong demand for cold storage and refrigerated transport services nationally
- Eastern seaboard the major growth corridor
- Leveraging Rand's strong customer relationships and established track record of performance with major clients
- Completion of 24,000 pallet Rand facility at Homebush in Sydney
- Growing national footprint



Logistics Growth Opportunities - AMCAP

- Market demands drive AMCAP expansion
- Increase AMCAP facility by 4,000m² to 16,400m²
- Pursuing opportunities to manage Third and Fourth Party logistics



Growth Outlook

- Opportunities - acquisitive and organic
- Excellent growth in market demand in NSW (7.6% YTD*) and Queensland (10.7% YTD*) and WA (12.8% YTD*) in new vehicle sales
- Strong underlying demand in key markets assisted through big population increases – WA and Queensland leading the nation in in-bound migration
- Australian new car sales expected to exceed 1 million for first time CY07
- Expectation of continued strong economic activity in WA and Queensland

* Calendar year to date



Market Share – New Vehicle Sales

	Actual* 2006 Units	Actual* 2006 % Incr/(Dcr)	YTD* 2007 Units	YTD* 2007 % Incr/(Dcr)
New South Wales	293,396	(4.0)%	129,063	7.6%
Queensland	212,431	(1.7%)	94,105	10.7%
Western Australia	110,874	10.2%	47,957	12.8%
National	962,666	(2.6%)	419,279	8.4%

* Calendar year to date

Source: VFACTS ACT Report Federal Chamber of Auto Industries Dec 2006 and May 2007



AHG's focus in FY08

- Secure synergies and scale benefits from successful integration of McGrath Lander and Zupps
- Take advantage of critical mass and scale benefits across the group
- Apply the AHG Model to operations of newly acquired groups
- Actively pursue bolt-on opportunities in line with AHG growth strategy



Greenfield opportunities

- New dealerships developed from the traditional business base
- Continued commitment to greenfield site development – WA, NSW and Queensland
- Leveraging relationships with major automotive manufacturers
- Excellent growth opportunities with low entry costs
- Targeting markets with upward trends in underlying demand – areas with high economic and population growth
- Enhanced scale efficiencies and integration possibilities





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