



12 October 2012

Acquisition of Newcastle Iveco

Automotive Holdings Group (AHG ASX: AHE) has further increased its presence in the Australian truck and bus market with the purchase of the Newcastle Iveco dealership in New South Wales from Iveco Trucks Australia.

The purchase includes branch network operations in Gosford, Tamworth, Scone and Coffs Harbour and is valued at \$3.35-million, representing the value of net tangible assets only. There was no payment for goodwill.

Forecast revenue for the combined Iveco operations is approximately \$32-million and the acquisition is expected to be earnings accretive following a planned rationalisation in 2013 of the Group's broader Newcastle area strategy.

In August 2012, AHG announced the acquisitions of Newcastle Hino from Bradstreet Automotive Group and Mercedes-Benz Commercial Vehicles in Newcastle (NSW), Rocklea (Qld) and Caboolture (Qld) from Mercedes-Benz Australia / Pacific (MBAuP). AHG also purchased the operations of SelecTrucks of Brisbane from MBAuP.

Forecast revenue for the combined Iveco, Hino and Mercedes-Benz operations acquired in NSW and Queensland is approximately \$142-million.

AHG managing director Bronte Howson said the Iveco acquisitions further strengthen the Group's position in NSW and Queensland and offer AHG customers a comprehensive truck and bus portfolio across the Australian market.

The Group also operates an Iveco dealership in Perth, while the Mercedes-Benz acquisitions complemented the purchase announced in October last year of Diesel Motors Trucks in Perth (now Daimler Trucks Perth), and the Hino acquisition added to AHG's existing Hino dealerships in Perth and Melbourne.

-ends-

About AHG

Automotive Holdings Group Limited (ASX: AHE) is a diversified automotive retailing and logistics group with operations in every Australian mainland state and in New Zealand.

The Company is Australia's largest automotive retailer, with operations in Western Australia, New South Wales, Queensland and Victoria.

AHG's logistics businesses operate throughout Australia via subsidiaries Rand Transport and Harris Refrigerated Transport (transport and cold storage), AMCAP and Cova (motor parts and industrial supplies distribution), VSE (vehicle storage and engineering), Genuine Truck Bodies (body building services to the truck industry), and KTM Sportmotorcycles (motorcycle importation and distribution in Australia and New Zealand).

Corporate:

David Rowland
Company Secretary
Mobile: 0421 661 613
Email: drowland@ahg.com.au

Media:

David Christison
Corporate Communications Consultant
Mobile: 0418 959 817
Email: dchristison@ahg.com.au